



See What's Humanly Possible™

Organizational Change, Evolution and Transformation

Helping people and organizations change, evolve and transform is what Business Management Associates (BMA) does best. We enable government clients to achieve more, faster, through Human Capital Management and Process Transformation because we look at what's humanly possible first. Our iterative ISO approach includes proven project management methodology, clearly defined performance objectives and documented client feedback.

We leave you operating better and achieving more than ever before.

At BMA, we work to understand your people's skill sets, what they are capable of doing, and if they are in the right position to tap their full potential. Only then do we strategically solve how to support them through improved processes and advanced technologies. Our in-depth understanding of government ecosystems allows us to optimize and streamline operations through custom solutions that address people, processes and technologies — in that order.

Our Human Capital Management capabilities:

- Talent Acquisition
- Talent Development
- Talent Retention
- Human Resources Operational Support

Our Process Transformation capabilities:

- Data and Predictive Analytics
- Technology Development and Integration
- Business Process Improvement
- Robotics Process Automation
- Change Management
- Electronic Records Management

We have the know-how and expertise to get the job done right.

Our experienced team members know how to motivate people to achieve personal growth and to confidently progress to a higher level of ability, skill and performance. Our custom solutions are developed using proven methodologies and best practices to increase the productivity and efficiency of the human workforce through the integration of improved processes, technologies and automation. From talent acquisition, development and retention, to operational support, data analytics, RPA and records management, we're committed to delivering excellence every step of the way so that we leave you in a far better place than where we started.

They say to do what you love and love what you do.

Our mantra at BMA is Love Thy Customer – Love Thy Work – Love Thy System™. It's incorporated into everything we do and is the foundation of how we operate with each other and our clients. Our strategic focus on integrating people and process to transform organizations has garnered us recognition from both our clients and our industry.

Recent recognition for the BMA team includes:

- Top 100 MBE Award 2018
- Inc. 5000 Fastest-Growing Private Companies in America 2017
- 10th Annual SECAF Awards Nominee
- Alexandria Chamber of Commerce Best in Business Awards Nominee
- Inc. 5000 Fastest-Growing Companies 2016
- Washington SmartCEO GovStar Awards 2015
- Inc. 5000 Fastest-Growing Companies 2015
- Washington SmartCEO Brava! CEO Awards 2015
- Washington SmartCEO 100 Best Run Companies 2012
- Stevie Awards for Women in Business 2008
- Goldman Sachs 10,000 Small Businesses Scholar



Contract Vehicles:

- GSA 738x
- 8a STARS (under JV, BSTARS Alliance LLC)
- Seaport E
- OCC BPA
- CIOSP 3 (sub to Synectics)
- GSA HCaTs (sub on large and small business vehicle)

NAICS Codes:

- 541611 541612 541613
- 541618 541690 541512
- 541519 561499 541330
- 541990 611430

DUNS #36-0980275

Socio-Economic:

- Small Business
- Woman-Owned, WBENC Certified
- Economically Disadvantaged Woman-Owned
- Maryland MBE #07-020
- Virginia SWAM #653625